

Institutional Research and Planning Committee Presentation March 5, 2019 Office of Administration & Finance

2018-23 Strategic Plan Goal 9:

 Provide the financial foundation, administrative support and environment to achieve the College's mission.





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- <u>Business Office (6 FTE)</u>: Provides budget preparation and oversight in addition to procurement, accounting, bursar and payables services.
- <u>Human Resources (4 FTE)</u>: Active in regulatory compliance as well as personnel, benefits and payroll matters necessary to the on-going operations of the organization.
- Information Technology (13 FTE): Major challenge is keeping up with both network and educational technology with limited available resources. A major and growing additional responsibility is information security.
- <u>Facilities and Public Safety (49 FTE)</u>: Functioning physical infrastructure and security are essential foundational components.



- Implementation Strategies *
 - <u>Acquire</u> adequate financial, physical and human resources
- Potential Challenges
 - Maintain adequate financial, physical and human resources

* Our budgeting process is structured to directly support our strategic plan.



- State tax collections for the month of January were \$2.3 billion below the Division of Budget's (DOB) initial Executive Budget projections. DOB has reduced estimates of tax receipts for the current and next fiscal years by \$5.7 billion since release of the November update of the Financial Plan.
- "As lawmakers craft next year's state budget, they are negotiating under the threat of slower economic growth, volatile financial markets and continuing revenue uncertainty," said DiNapoli. "Decisions on the new budget demand an exceptionally high degree of caution, and I encourage the Governor and Legislature to bolster the state's rainy day funds to better prepare for future fiscal challenges."

State Comptroller Thomas P. DiNapoli, February 2019



Goal 9 Objectives

- Ensure healthy mix of revenue and funding sources
- Invest in infrastructure, including the following priorities to be completed by 2023:
 - Complete renovation of two of the four floors devoted to UEC patient care
 - Buildout of the facilities needed for the College's new translational research center
- Produce, analyze and act on performance data
- Encourage strategic and data-driven decision making, as well as transparency and accountability
- Improve financial performance through increased nontaxpayer originated revenues and responsible spending using mission driven strategies

- Expand philanthropic and development efforts to increase support for the institution with an initial focus on:
 - Student scholarships
 - Clinic renovation
 - Faculty chairs and faculty development program.
 - Development of a translational research center
 - Care for underserved populations in our community of the community of t
- Identify new and advance existing relationships with industry leaders through meaningful volunteer opportunities, partnerships, marketing and financial support
- Increase positive visibility and media recognition in tri-state marketplace



- <u>Revenue</u>: Projected increases, but moderated by full enrollment and leveling off of tuition increases. Clinical income is a major source. Other sources like research, OCNY support and facility usage fees are steady but not easily or quickly increased. New sources should also be considered, but in the context of their return on investment.
- <u>Expense</u>: Must remain conscious of spending; however, some expenses are hard to control, such as UUP increases (5 year total = \$10.7 M) or utilities (2017-18 = \$1.175 M; 2018-19 = \$1.3 M). Program growth, especially when technology intensive, puts pressure on spending control.
- <u>Balances</u>: Projected to grow and are vitally needed in an "all funds" budget (absorbed mandatory cost increases; front funded pediatric unit project). Maintain the "security" balance; spend the "opportunity" balance on strategic priorities. SUNY also requires campuses to hold cash reserves.
- <u>Capital</u>: Annual spending has averaged ~\$5 M per year. Capital comes through SUCF grants and by formula. We do well in getting projects funded by grants. Formula allocation would not sufficiently fund large projects on a small campus, for example, Optometry formula allocation in 2019-20 is \$927 K (used for less costly improvements with high impact as well as critical maintenance). Project pipeline is full moving forward.



• Compliance:

- Internal Control and Enterprise Risk Management Committee
- Added time and effort of SUNY Counsel
- Annual OSC and DOB compliance certifications



• Questions/Comments

